

Head of Latin America (London)

We have an opportunity for an exceptional candidate with a keen passion and interest in Latin America (LATAM) to lead and manage our regional practice in London.

The Head of LATAM will be responsible for the growth and development of our regional team. You will be highly adaptable and have significant experience in managing and executing a range of corporate intelligence and investigations services. You will have hands-on experience in building successful and highly effective teams, managing clients, as well as creating networks and developing new business opportunities. You will be a tenacious, proactive and organised self-starter, who thrives in a challenging and fast-paced entrepreneurial environment. The successful candidate will have a firm commitment to drive and build an outstanding regional team.

Aperio Intelligence is an equal opportunities employer. We welcome and encourage applications from people from all backgrounds. Our values of integrity, diversity and inclusion, innovation, excellence and development are integral to our culture and our people. The successful candidate will embody and uphold our values. They will have exceptional interpersonal skills and enjoy working with talented individuals from different cultures, backgrounds and experiences.

You will have:

- At a minimum, an undergraduate degree in a relevant subject
- Excellent written and verbal English and a fluency in Spanish. Additional languages including Portuguese is desirable
- Track record in integrity due diligence, research, investigations or a related field
- Excellent communication skills including report and proposal writing, editorial and presentation skills
- Client management experience in developing, building relationships, and servicing clients
- Demonstrable commercial knowledge and an established network of contacts in the Americas
- Clear insight into the regional corporate due diligence or investigations market and the ability to develop business and identify potential opportunities
- Strong interpersonal skills in managing, motivating, and collaborating with stakeholders to manage projects, tasks and business/strategic goals to successful completion
- Goal-orientated with a focus on high quality deliverables
- The ability to adapt, overcome obstacles and think creatively
- Good problem-solving, delegation and multi-tasking skills
- An attention to detail and high-quality standards
- Effective planning, organisational and resource-management skills
- Excellent time management skills and ability to manage and deliver effectively under tight deadlines
- MS Office proficiency
- The highest integrity and ethics

Aperio Intelligence offers a highly competitive package which includes bonus, pension and medical insurance.

The successful candidate must have permission to work in the UK by the start of their employment. Note that we will not be able to sponsor work visas. The Head of LATAM may be required to travel from time-to-time.

To apply for this role, please request an application form from recruitment@aperio-intelligence.com. Due to the large number of applications, only successful applicants will be invited to participate in an interview process.

About Aperio Intelligence

Aperio Intelligence is an independent corporate intelligence and financial crime advisory firm based in London with offices in Paris and Romania. Founded in 2014, we are a fast-growing and dynamic team providing specialist due diligence, research and investigation services to support our clients in managing complex risks in challenging jurisdictions. Our clients include major banks and financial institutions, large multinationals, law firms and energy and healthcare companies. We provide significant value to our clients by helping them understand potential risks to enable them to make informed decisions, particularly in relation to countries where the environment is opaque. Our multidisciplinary and multilingual team has significant expertise in identifying financial crime risks and we produce thought leadership on the issue through our monthly publication, the Financial Crime Digest.