

Role: Head of Africa

Location: London or Paris

We have an exciting management opportunity for a dynamic candidate to lead our Africa practice. Based in London or Paris, the Head of Africa will be responsible for managing and producing high quality products for our clients as well as developing our talented regional team. The successful candidate will have strong networks and originate new business opportunities in the region to raise Aperio's profile in relation to Africa work.

The Head of Africa will have substantial experience working in region and will have a strong passion to develop, innovate and lead. The candidate will welcome opportunities for strategic thinking and thrive in a fast-moving entrepreneurial environment. The successful candidate will be self-motivated and proactive in pursuing opportunities to create successful outcomes.

The Head of Africa is required to have:

- Significant experience in the enhanced due diligence, research or investigations field focused on Africa. Other related fields such as ESG, market entry, political risk, strategic communications, journalism and consulting are welcome
- Strong track record of developing business and demonstrable commercial knowledge and an established network of contacts in the Africa region particularly Sub-Saharan Africa
- Built, managed or developed successful teams in a diverse environment
- Strong interpersonal skills in managing, motivating and collaborating with stakeholders to manage projects, tasks and business/strategic goals to successful completion
- Client management experience in developing and building relationships and servicing clients
- Designed and/or executed strategic, operational or business plans
- Worked on continuous improvement projects and driven these to successful completion
- Strong industry, commercial and region-specific knowledge and expertise
- Excellent communication skills including report and proposal writing, editorial and presentation skills
- Solid problem-solving, delegation and multi-tasking skills
- Strong attention to detail and high-quality standards
- Effective planning, organisational and resource-management skills
- Excellent time management skills and ability to manage and deliver effectively under tight deadlines
- Excellent written and verbal and English. Fluency in Portuguese or French desirable but not essential

Aperio Intelligence offers a highly competitive package which includes bonus, pension and medical insurance. We are an equal opportunities employer and welcome candidates with diverse experiences and backgrounds.

The successful candidate must have permission to work in the UK or France by the start of their employment. Please note that we do not sponsor work visas.

Travel may be required from the Head of Africa from time-to-time. Due to COVID-19, we have temporary work-from-home arrangements in place and interviews are conducted remotely.

To apply for this role, please request an application form from recruitment@aperio-intelligence.com. Due to the large number of applications, only successful applicants will be invited to participate in an interview process.

About Aperio Intelligence

Aperio Intelligence is an independent corporate intelligence and financial crime advisory firm based in London with offices in Paris and Romania. Founded in 2014, we are a fast-growing and dynamic team providing specialist due diligence, research and investigation services to support our clients in managing complex risks in challenging jurisdictions. Our clients include major banks and financial institutions, large multinationals, law firms and energy and healthcare companies. We provide significant value to our clients by helping them understand potential risks to enable them to make informed decisions, particularly in relation to countries where the environment is opaque. Our multidisciplinary and multilingual team has significant expertise in identifying financial crime risks and we produce thought leadership on the issue through our monthly publication, the Financial Crime Digest.